

RADOSŁAW GÓRSKI

Profile

Highly qualified manager with many years of experience and success in reorganisation and optimisation processes in the construction sector. Board member with extensive experience in managing large teams and organisations in the largest construction company on the Polish market. Active, creative, goal- and results-oriented leader. For the last 5 years he successfully built and managed the largest general construction department on the Polish market.

Professional Experience

Member of the Management Board **Budimex S.A. March 2016 – June 2019**

As a Member of the Management Board I was responsible for preparing and implementing the company's development plans. Acquisition of new companies and development of new business branches. I was a member of teams responsible for development of new subsidiaries. I shaped and implemented human resources policy, in particular employee loyalty and motivation programmes, restructuring plans, etc. I analysed and made decisions on the financing of Budimex Group companies and granted consent to sign agreements with financial institutions. I co-created instructions and procedures that regulated the company's operations.
I was a member of the CSR team at Budimex, responsible for planning, approving and implementing CSR programmes.

I directly supervised the General Construction Division, which implements contracts throughout Poland.
I was responsible for contract acquisition processes, execution process and warranty service. I was directly reported to by nine persons in the rank of Branch Directors, the President of the Mostostal Kraków subsidiary, directors of commercial, industry, guarantee service, financial and HR offices.
As the head of the division, I was responsible for the approval and execution of the division's budget, planning the overheads, creating the organisational structure.

I worked directly with external business partners. I took part in negotiations of commercial conditions in the process of obtaining new contracts with investors as well as in purchase negotiations with suppliers of services, goods and equipment.

Over the last four years I doubled the sales of the General Construction Division from PLN 1.2 billion to PLN 2.4 billion.

Industry Division Director **Erbud S.A. April 2020**

As Director of the Industry Division, I am responsible for the development of the Industry sector and supervision of the Division's activities (engineering and services for industry) both in Poland and on foreign markets, including acquisitions of new companies, portfolio diversification, business process optimisation.

General Construction Division Director **Budimex S.A. 2014 – September 2019**

As Division Director, I have completely re-organised the General Construction Division. Within five years, the department I managed has become the largest general construction department on the Polish market.

Chairman of the Supervisory Board **Mostostal Kraków S.A. 2012 – June 2019**

I exercised direct owner's supervision over the company, set business objectives and supervised their implementation. In 2014, I reorganised the company at the management board level and participated in the recruitment process for the position of President of the Board. From 2014 to 2019, the company increased sales from PLN 100 million to PLN 300 million.

Branch Director **Budimex S.A. 2007 – 2014**

I managed the Eastern Branch. During this period, the branch increased its sales from PLN 300 million to PLN 800 million.

Area Director **Budimex S.A. 2004-2007**

I managed a group of contracts executed in Warsaw.

Contract Manager **Budimex S.A. 1997-2004**

As a contract manager, site manager, I completed such contracts as: Basilica in Lichen, Polpharma in Starogard Gdański, LOT headquarters in Warsaw.

Education

IESE University of Navarra – Advanced Management Program in Barcelona 2016-2017
ICAN Institute – Management Program in Warsaw 2009-2010

Poznań University of Technology - Faculty of Civil Engineering, major Building Structures 1992-1997
Construction Rights 2000

Foreign Languages

English - advanced
Russian – basic

Hobby

Photography, automotive, travel, skiing

Additional Skills

Category A and B driving licence